

### CONTACT

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- 🏶 www.danaksegal.com

#### **EDUCATION**

#### BACHELOR OF ARTS: MODERN DRAMA STUDIES

2012, Brunel University

First Class Honours. Award for Highest Performing Graduate.

# POSTGRADUATE CERTIFICATE: ARTS FUNDRAISING AND PHILANTHROPY

2015, Leeds University Merit.

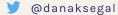
#### **MBA ESSENTIALS**

2020, London School of
Economics and Political Science
Distinction.

#### SOCIAL

Top 100 Charity Influencer Social CEOs Award Winner

- in linkedin.com/in/danakohava-segal/
- (a) @danaksegal





### Dana Kohava Segal

## International Fundraising & Management Consultant

#### **ABOUT**

A rebellious humanitarian working at the intersections of culture, society and politics. International consultant, trainer and fundraiser. Working across the third sector with charities, NGOs, INGOs in the UK, Europe, Central America and Africa.

#### CORE COMPETENCIES AND SKILLS

- · Organisational strategy and business planning
- Fundraising strategy and action planning
- Fundraising from statutory funds, trusts, individual giving, legacies and crowdfunding
- · Fundraising training, coaching and mentoring
- Decision science and behavioural economics

#### **CURRENT ROLES**

#### Senior Partner Consultant, =mc consulting

Delivering training, strategy and consultation to the world's biggest and boldest charities, NGOs and INGOs.

#### Director, Adapt for Arts

Developing services that make arts and cultural organisations more sustainable.

#### Deputy Director, National Arts Fundraising School

Training arts, culture and heritage professionals from around the world in essential fundraising skills and strategy.

#### **CURRENT AND RECENT CLIENTS**

INGOs: UNICEF, MSF, World Animal Protection
Cultural Institutions: Historic England, Southbank Centre
Arts Organistions: The Old Courts, Edinburgh Printmakers
International: World YWCA, Afrobarometer, Cuban Ministry of Culture

#### **VOLUNTEERING & PASSION PROJECTS**

- Co-Chair, Emergency Exit Arts
- Co-Chair, Chartered Institute of Fundraising Cultural Sector Network
- International Content Team, The Resource Alliance
- Curator, #ArtsSummit