

Dana Kohava Segal

International Fundraising & Management Consultant



CONTACT

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🌐 www.danaksegal.com

EDUCATION

BACHELOR OF ARTS: MODERN DRAMA STUDIES

2012, Brunel University

First Class Honours. Award for Highest Performing Graduate.

POSTGRADUATE CERTIFICATE: ARTS FUNDRAISING AND PHILANTHROPY

2015, Leeds University
Merit.


MBA ESSENTIALS

2020, London School of
Economics and Political Science
Distinction.

SOCIAL

Top 100 Charity Influencer
Social CEOs Award Winner

 [linkedin.com/in/dana-kohava-segal/](https://www.linkedin.com/in/dana-kohava-segal/)

 @danaksegal

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ABOUT

A rebellious humanitarian working at the intersections of culture, society and politics. International consultant, trainer and fundraiser. Working across the third sector with charities, NGOs, INGOs in the UK, Europe, Central America and Africa.

CORE COMPETENCIES AND SKILLS

- Organisational strategy and business planning
- Fundraising strategy and action planning
- Fundraising from statutory funds, trusts, individual giving, legacies and crowdfunding
- Fundraising training, coaching and mentoring
- Decision science and behavioural economics

CURRENT ROLES

Senior Partner Consultant, =mc consulting

Delivering training, strategy and consultation to the world's biggest and boldest charities, NGOs and INGOs.

Director, Adapt for Arts

Developing services that make arts and cultural organisations more sustainable.

Deputy Director, National Arts Fundraising School

Training arts, culture and heritage professionals from around the world in essential fundraising skills and strategy.

CURRENT AND RECENT CLIENTS

INGOs: UNICEF, MSF, World Animal Protection

Cultural Institutions: Historic England, Southbank Centre

Arts Organisations: The Old Courts, Edinburgh Printmakers

International: World YWCA, Afrobarometer, Cuban Ministry of Culture

VOLUNTEERING & PASSION PROJECTS

- Co-Chair, Emergency Exit Arts
- Co-Chair, Chartered Institute of Fundraising Cultural Sector Network
- International Content Team, The Resource Alliance
- Curator, #ArtsSummit